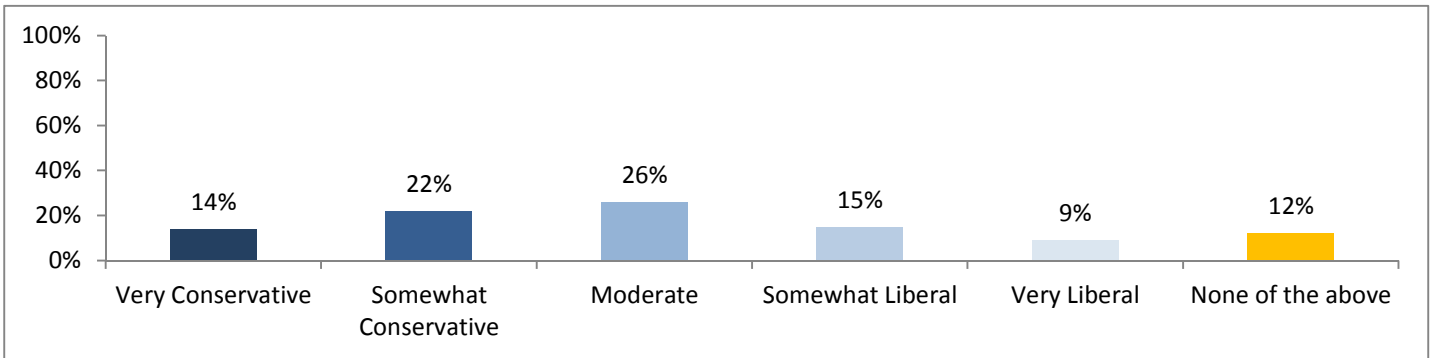
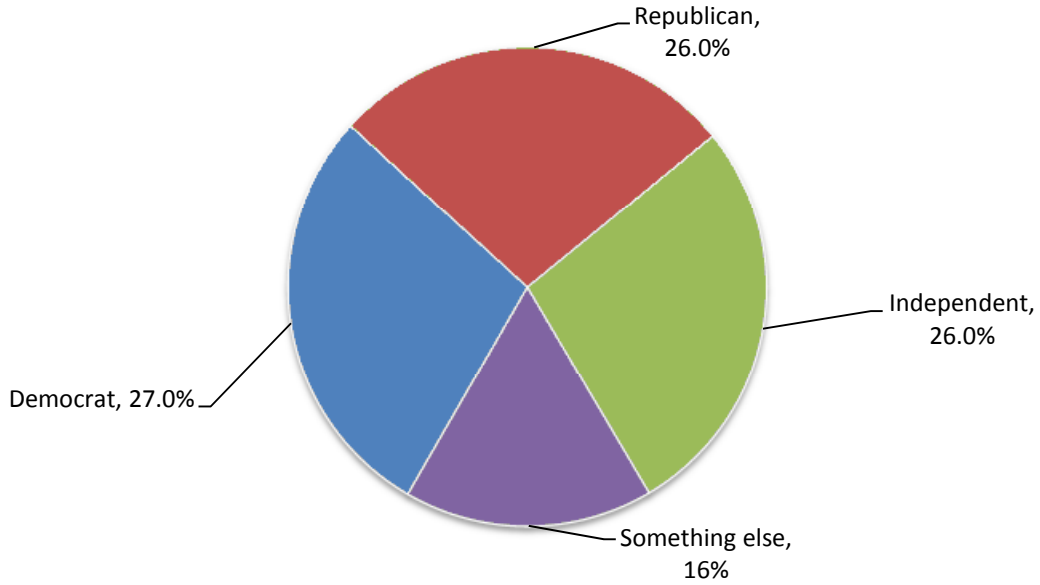


2016 CA SBO Work and Save Political Topline
n=896 small business owners with 0-100 employees

| Race/Ethnicity | | | | |
|-----------------------|----------|----------|-------|-------|
| White | Black/AA | Hispanic | Asian | Other |
| 65% | 2% | 12% | 16% | 4% |

Political Orientation

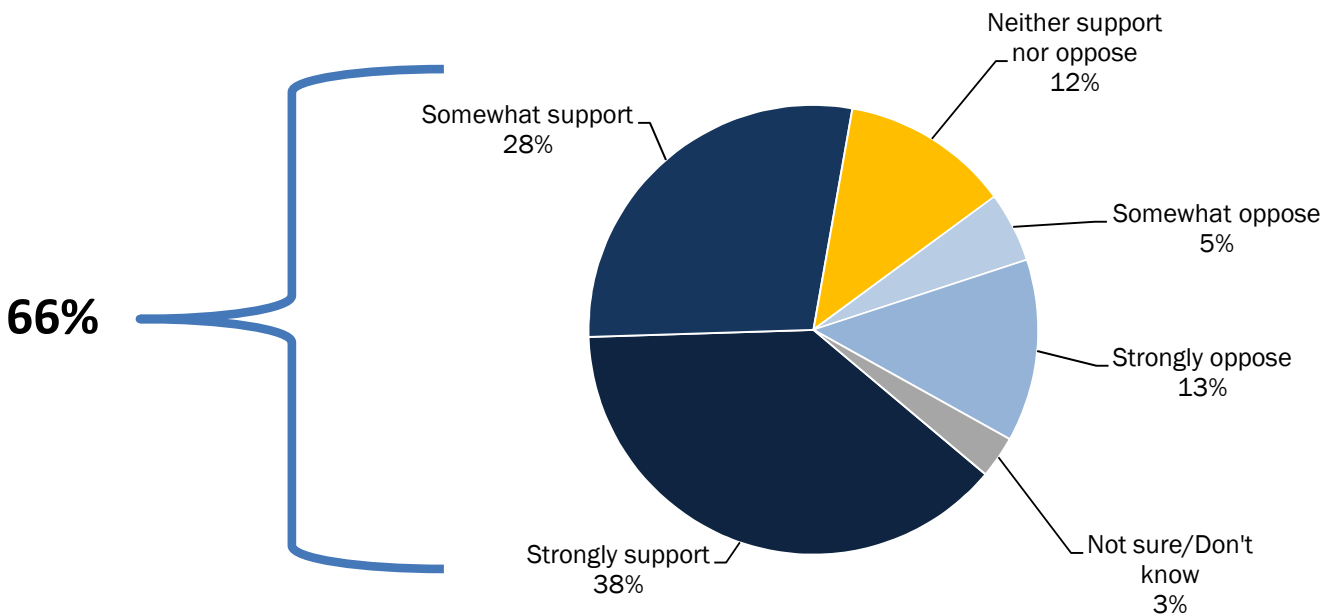


| | Democrat | Republican | Independent |
|---------------------|-----------------|-------------------|--------------------|
| Conservative | 13 | 71 | 33 |
| Moderate | 29 | 20 | 36 |
| Liberal | 49 | 5 | 20 |

2016 CA SBO Work and Save Political Topline
n=896 small business owners with 0-100 employees

Q.2STATESBO. California is considering legislation that addresses the issue of retirement. The legislation would make it easier for self-employed individuals and small businesses to establish a basic retirement savings option. Under this new legislation, employees of small businesses will have the option of contributing to a simple retirement account directly out of their regular paycheck. The account would not be managed by the state, it would be a public private partnership, facilitated by the state, and would be up to each worker to decide if, and how much, they want to contribute. The account would follow workers if they switch employers and employers would not be required to contribute to the plan.

How strongly do you support or oppose this legislation?



Q2STATESBO. How strongly do you support or oppose this legislation?

| | TOTAL | Democrat | Republican | Independent |
|---------|-------|----------|------------|-------------|
| Support | 66% | 76 | 60 | 71 |
| Neither | 12% | 11 | 11 | 11 |
| Oppose | 18% | 11 | 26 | 17 |

| | TOTAL | Conservative | Moderate | Liberal |
|---------|-------|--------------|----------|---------|
| Support | 66% | 61 | 68 | 80 |
| Neither | 12% | 10 | 14 | 7 |
| Oppose | 18% | 25 | 16 | 9 |

2016 CA SBO Work and Save Political Topline
n=896 small business owners with 0-100 employees

3STATESBO. How strongly do you agree or disagree that being able to offer a voluntary, portable, retirement plan would help local small businesses attract and retain quality employees?

| | TOTAL | Democrat | Republican | Independent |
|----------------------------|-------|----------|------------|-------------|
| Strongly/Somewhat agree | 73% | 78 | 76 | 68 |
| Strongly/Somewhat disagree | 12% | 8 | 13 | 12 |

| | TOTAL | Conservative | Moderate | Liberal |
|----------------------------|-------|--------------|----------|---------|
| Strongly/Somewhat agree | 73% | 71 | 70 | 83 |
| Strongly/Somewhat disagree | 12% | 15 | 11 | 6 |

1STATESBO. Is this very important, somewhat important, not very important or not important at all to you as an employer when considering a retirement savings plan??

Very/Somewhat Important Features of Retirement Savings Plan

