

## STATEMENT FOR THE RECORD BEFORE THE COLORADO SENATE JUDICIARY COMMITTEE ON HB25-1282: PAYMENT CARD NETWORK PRACTICES & FEES

April 14, 2025 Hunter Nelson, Colorado Director Small Business Majority

Thank you, Chair Gonzales and members of the Committee:

My name is Hunter Nelson and I'm the Colorado Director for Small Business Majority, a small business advocacy organization with a mission to empower America's diverse entrepreneurs to build a thriving and equitable economy. I'm pleased to provide testimony on HB25-1282, legislation that would prohibit payment credit card networks from charging certain predatory swipe fees and engaging in certain predatory swipe fee practices.

In 2024, big banks raked in \$187.2 billion in credit and debit card swipes. According to the Merchants Payments Coalition, Visa and Mastercard control more than 80% of the U.S. credit card market and fix fees to enrich themselves and mega-banks like JP Morgan Chase, Wells Fargo, Bank of America and Citi. With every swipe, they charge a 2-3% fee, which has increased since the pandemic. Swipe fees are one of merchants' highest operating costs after labor, and they are hard for small businesses to absorb. This drives up prices for consumers, costing the average family nearly \$1,200 a year.

This legislation would drive healthy competition while protecting small business owners from increasingly costly swipe fees. It would prohibit payment card networks from engaging in certain feesetting and data usage practices that could unfairly impact merchants and consumers. Additionally, it would restrict interchange fees, preventing networks from requiring merchants to accept all cards from a specific issuer, and limits fees on charitable contributions.

We urge you to pass HB25-1282 to reduce unfair credit card processing fees, lowering costs for Colorado small business owners and consumers.

Sincerely,

Hunter Nelson Colorado Director Small Business Majority